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# Determinants for Korean companies' carbon-oriented management responding to the emission trading scheme

IGES Suk Sunhee

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Inha University, Korea

## **Institute for Global Environmental Strategies (IGES)**

**IGES is** an international research institute conducting practical and innovative research for realising sustainable development and achieving a new paradigm for civilization both in the Asia-Pacific region and globally.

Its interdisciplinary research activities cover a wide range of areas such as climate change, natural resources management, sustainable consumption and production, and green economy in cooperation with international research institutes and stakeholders.

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### **IGES and its Global Network**



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### Policies toward Low Carbon Technologies Diffusion (2013-2016)

### FY2016

- 1. Preliminary research on linking Korea-Japan carbon market
- 2. Korean companies' ETS responses, and carbon management status and determinants
- 3. Effectiveness and determinants of GHG reduction and investment under the Emission Trading System in Korea

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### **1. Introduction**

- Climate change and the need to reduce greenhouse gas (GHG) emissions have emerged as the defining challenges facing the world in this Century.
- Carbon pricing using market mechanisms, i.e. carbon tax and emission trading scheme has been focused as its cost-effectiveness of abatement CO<sub>2</sub> reduction.
- Under this policy shift, it is not just governments demanding change, but industry at large.
- Companies are required to develop a **carbon management strategy** that will prepare them to comply with policy transition and increase competitiveness.

- **Carbon strategy** refers to a systematic plan of action for managing carbon emissions related to production process and distribution activities.
- It also requires companies to implement business strategies utilizing their carbon asset for linking the economic (monetary) value and activities comprising a potentially radical innovation character.
- There are several literatures that reviews companies' response and strategies to the market mechanisms and identifies the challenges, determinant factors.
- However, in the existing studies, the activities of companies responding to the market mechanisms are limited to the existing

# energy and environmental management.

## 2. Study purpose

- To define carbon oriented-management as differentiated from energy and environmental management,
- To categorise its development stages and related activities, and based on such categorisation,
- To diagnose the status of Korean companies' carbon-oriented management and
- To identify the factors determining companies' proactive response.

### **3. Research method and materials**

As empirical approach, a questionnaire surveys targeting mainly energy intensive industries designated by the ETS was implemented in February 2017.

### **3.1 Companies' sustainable management and carbon management**



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### 3.2 STEPs of carbon management defined in this study



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### **3.3 Analytical framework**



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### **3.4 Variables: Dependent variable**

	ltem	Carbon Management Activities		Valu 0	ation 1	
	CMA01	Collecting information on policy related to energy savings and GHG emission reduction		Ū	-	
Ρ1	CMA02	In-house training program for energy saving and GHG emission reduction in place				
STE	CMA03	Encouraging daily energy saving activities in office (turning off lights)				
	CMA04	CMA04 Participating in training programs for energy saving and GHG emission reduction hold by the government/local government				
	CMA05	CMA05 Short & long-term targets for energy savings and GHG emission reduction in place				
P 2	CMA06	Conducting analysis on energy use and GHG emissions to identify potential areas for energy sa	vings and emission reduction			
STE	CMA07	Making investment to improve production process for energy savings and emission reduction				
	CMA08	Enhancing daily facility maintenance for energy saving and GHG emission reduction	International Organi	zati	on	
	CMA09	Internal guidance for energy savings and GHG emission reduction management in place	Standardization (ISC	))		
Р 3	CMA10	Establishing a unit or department	ISO 14064			
STE	CMA11	Purchase new production facilities to save energy and reduce GHG emissions	ISO 14064-1, ISO 1	406	34-2	
	CMA12	Installing monitoring equipment on energy consumed facilities	ISO 14067			
	CMA13	Enhancing optimization in transporting materials and goods	ISO 14040/14044			
EP 4	CMA14	Making adjustment on energy mix to use more clean energy sources				
STI	CMA15	Releasing sustainable reports regularly that contain data for energy consumption and GHG em	issions			
	CMA16	Set up a strategic carbon management (plan-do-check-act)				
	CMA17	Setting up a plan and allocating budget for purchasing permits and trading				
EP 5	CMA18	Establishing decision making process in relation to carbon trading (e.g., purchase, sell, price pro-	ojection etc.)			
ST	CMA19	Establishing carbon management strategy based on regular analysis on carbon market				
	CMA20	Adopting a green or carbon management accounting system				

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### **Independent variable and controls**

Var	iable	Description and abbreviation of the proxy
Independent variables		
Government pressure		Strength of governmental requirements for carbon management (GOVERNMENT)
External processor	Competitor pressure	Energy management level of competitors (COMPETITOR)
External pressures	Energy price pressure	
Company reputation		(REPUTATION)
	Top manager' support	Top manager's support to carbon management activities (TOPSUPPROT)
Internal factors	Policy understanding	(UNDERSTANDING)
	Tradable credit price	(CREDITPRICE)
	Technology level	(TECHLEVEL)
Control variables		
		Firm's size (SIZE)
Characteristics of the firm		Industrial sector belongings (SECTOR)
		Production type (PRODUCT)

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### **3.5 Questionnaire survey and samples**

	Classification criteria	Number of respondents	Percentage (%)	
	Petrochemical	16	16	
	Cement	6	6	
	Steel & iron	14	14	
	Paper	11	11	
Sector	Non-ferrous	10	10	
	Machinery	5	5	
	Refining	2	2	
	Electronics	7	7	
	Others	29	29	
FTC	Targeted	83	83	
EIS	Non-targeted	17	17	
	Large	6	6	
C:	L-medium	36	36	
Size	Medium	35	35	
	Small	23	23	
In total		100	100.0	

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### 4. Survey results and discussion

- 4.1 Korean companies' carbon management status
- 4.2 Statistics of the independent and control variables
  - 4.2.1 Companies' tradable price of emission credit in the market
- 4.3 Determinant factors for Korean companies' carbon management
- 4.4 Statistics of the supplementary survey questions
  - 4.4.1 Companies' evaluation of the impact of carbon management to business
  - 4.4.2 Difficulties for promoting carbon management
  - 4.4.3 Supportive policy for carbon management

### 4.1 Korean companies' carbon management status



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#### Distribution of overall scores of carbon management activities (n=100)

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### **4.2 Statistics of the independent and control variables**

	Variable	Obs.	Mean	Std. Dev.	Min.	Max	Skewness coefficient	Kurtosis coefficient
	GOVERNMENT	100	3.77	0.709	2	5	-0.97	2.51
ndependent	COMPETITION	100 3.		0.853	2	5	-0.49	2.23
	ENERGY_PRICE	99	3.71	0.693	2	5	-1.26	2.79
	REPUTATION	99	3.62	0.681	1	9	2.32	4.41
	TOP_SUPPORT	100	3.44	0.891	1	5	-1.89	2.90
-	UNDERSTANDING	100	3.52	0.915	2	5	-1.57	2.15
	CREDIT PRICE	73 16905.		5907.634	3000	33184.97	-2.76	6.94
	TECH_LEVEL	100	2.50	0.718	1	4	-2.09	2.68

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### 4.2.1 Companies' tradable price of emission credit in the market

The range of the emission price on the part of 50% of the samples corresponds to about 12,500~20,000 KRW (11.2~17.6USD)/t-CO<sub>2</sub>



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### **4.3 Determinant factors for Korean companies' carbon management**

Verichles		STEP1			STEP 2			STEP 3			
	Va	riables	Model1	Model2	Model3	Model1	Model2	Model3	Model1	Model2	Model3
	al e	GOVERNMENT	-0.351	-0.438	-0.646	-0.675 <sup>b</sup>	-0.713 <sup>b</sup>	-0.632	-0.510	-0.491	-0.803
	sur	COMPETITION	0.277	0.244	0.618	0.012	-0.004	-0.039	0.137	0.187	-0.243
	xte res	ENERGY_PRICE	-0.094	-0.091	0.177	-0.442	-0.451	-0.422	<b>-1.012</b> <sup>a</sup>	<b>-1.056</b> <sup>a</sup>	-1.160
ы Ш		REPUTATION	-0.050	0.013	0.166	0.202	0.148	0.165	0.135	0.098	-0.828
	le s	TOP_SUPPORT	0.604 <sup>b</sup>	0.667 <sup>b</sup>	0.645	0.953 <sup>a</sup>	0.959 <sup>a</sup>	0.898	1.552 <sup>a</sup>	1.623 <sup>a</sup>	2.217
	tors	UNDERSTANDING	0.433	0.387	0.588	-0.051	-0.027	0.146	0.123	0.166	-0.214
fact	CREDIT PRICE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
	= +	TECH_LEVEL	0.731 <sup>c</sup>	0.723 <sup>c</sup>	0.816	0.507	0.302	0.148	0.323	0.258	0.435
	Production	RAW		-0.458			0.699			-0.281	
	type	INTERMEDIARY		-0.380	-0.226		0.706	-0.572		-0.424	-0.316
	type	FINAL			0.168			-1.245			0.543
		SMALL		-0.645	-19.830		1.116	0.783		1.075	1.298
	Size	MEDIUM		-1.305	-20.924		0.396	0.135		0.933	0.054
-		L_MEDIUM		-1.114	-20.288		0.587	0.496		1.413	-0.025
itro		CHEMICAL			20.439			-20.163			-25.505
- Co		CEMENT			-1.197			-21.524			-25.306
Ŭ		STEEL			20.179			-20.911			-21.889
	Sector	PAPER			21.424			-19.752			-20.705
	5000	NON-FERROUS			20.906			-20.826			-22.505
		MACHINERY			21.150			-18.518			-23.179
		ELECTRICS			22.496			-20.993			-23.473
		OTHERS			20.798			-19.666			-23.235
	Numb	er of obs.	71	71	71	71	71	71	71	71	71
	LR	chi2(8)	19.7 <sup>b</sup>	22.66 <sup>c</sup>	40.55 <sup>b</sup>	23.17 <sup>a</sup>	25.64 <sup>b</sup>	32.56	38.73 <sup>a</sup>	<b>41.09</b> <sup>a</sup>	65.14 <sup>a</sup>
	Pse	udo R2	0.108	0.124	0.223	0.128	0.142	0.180	0.178	0.189	0.299

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Veriables		STEP 4			STEP 5			ТСМА			
	variai	oles	Model1	Model2	Model3	Model1	Model2	Model3	Model1	Model2	Model3
GOVERNMENT COMPETITION ENERGY_PRICE REPUTATION		GOVERNMENT	0.199	0.308	-0.127	0.761 <sup>b</sup>	0.777 <sup>c</sup>	0.070	-0.261	-0.291	-0.677 <sup>c</sup>
		COMPETITION	0.058	-0.001	0.385	-0.236	-0.350	0.205	0.187	0.152	0.454
		ENERGY_PRICE	-0.100	-0.036	-0.045	-0.068	-0.006	-0.025	-0.447	-0.449	-0.391
		REPUTATION	0.237	0.030	0.537	0.784 <sup>c</sup>	0.710	1.768 <sup>b</sup>	0.518	0.430	0.658
TOP_SUP UNDERST CREDIT P		TOP_SUPPORT	0.738 <sup>b</sup>	0.780 <sup>b</sup>	0.539 <sup>c</sup>	0.648 <sup>b</sup>	0.651 <sup>b</sup>	0.386	1.281ª	1.310 <sup>ª</sup>	1.220 <sup>a</sup>
		UNDERSTANDING	0.465 <sup>c</sup>	0.562 <sup>c</sup>	0.532	1.040 <sup>a</sup>	1.159 <sup>a</sup>	1.414 <sup>a</sup>	0.636 <sup>b</sup>	0.707 <sup>b</sup>	0.800 a
		CREDIT PRICE	0.000	0.000	0.000	0.000 <sup>b</sup>	0.000 <sup>b</sup>	0.000 <sup>a</sup>	0.000	0.000	0.000
		TECH_LEVEL	0.123	-0.067	0.007	0.114	-0.314	-0.532	0.556 <sup>c</sup>	0.261	0.222
	Production type	RAW		0.231			0.881			0.463	
		INTERMEDIARY		0.756	-0.012		1.165	-0.157		0.759	-0.411
		FINAL			-0.879		2.238	-1.876 <sup>b</sup>			-1.104 <sup>c</sup>
	Size	SMALL		<b>2.611</b> <sup>c</sup>	2.265		0.573	1.132		1.810	0.495
		MEDIUM		<b>2.408</b> <sup>c</sup>	1.813		0.906	-1.709		0.565	-1.279
_		L_MEDIUM		2.478 <sup>c</sup>	1.882			-1.179		0.904	-0.808
tro		CHEMICAL			-0.567			-1.002			-2.212
lo		CEMENT			-35.257			-37.644			-6.787 <sup>a</sup>
U		STEEL			-3.321			-4.813 <sup>b</sup>			-3.308 <sup>c</sup>
	Sactor	PAPER			-0.143			-1.508			-0.569
	Sector	NON-FERROUS			-2.467			-1.517			-2.331
		MACHINERY			-3.755 <sup>c</sup>			-40.268			-2.184
		ELECTRICS			-2.833			-2.715			-2.446
		OTHERS			-2.169			-2.937			-2.053
	Number	of obs.	71	71	71	71	71	71	71	71	71
	LR chi	2(8)	17.55 <sup>b</sup>	24.63 <sup>b</sup>	43.71 <sup>a</sup>	37.8 <sup>a</sup>	45.56 <sup>a</sup>	75.53 <sup>a</sup>	46.66 <sup>a</sup>	52.35 <sup>a</sup>	69.00 <sup>a</sup>
	Pseud	o R2	0.085	0.119	0.211	0.187	0.226	0.374	0.122	0.137	0.180

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### 4.4 Statistics of the supplementary survey questions

#### 4.4.1 Companies' evaluation of the impact of carbon management to business

Factors to be affected by carbon management	Mean	Min	Мах
Domestic and international competitiveness	3.12	1	5
Production cost savings	3.44	1	5
Profit increase	3.00	1	5
Corporate image improvement	3.62	1	5
Emission reduction cost savings	3.41	1	5
Overall	3.29	1	5

Carbon management is regarded by companies as 'a means to do something nice thing' for their social image rather than a mean affecting the production cost reduction or carbon reduction

cost reduction.

### 4.4.2 Difficulties for promoting carbon management

Difficulties of carbon management	Mean	Min	Max
Lack of understanding and support from the top management	3.28	1	5
Lack of understanding of employees	3.29	1	5
Lack of information including regulations etc.	3.12	1	5
Lack of environment friendly and low-carbon technologies	3.48	1	5
Lack of governmental policy support and funding	3.58	1	5

### 4.4.3 Supportive policy for carbon management

Supportive policies	Mean	Min	Max
Consistency and transparency of policy	1.89	2	5
Financial support (tax incentives, lending with low interests etc.)	2.44	1	5
Support mechanisms to expand low-carbon technology market	2.62	1	5
Training about tools for carbon management	2.47	1	5

It is of key importance to minimise any uncertainty over policy, as well as to maintain transparency, which together can send a clear signal to industry that investment in the system will lead to future profits.

### **5.** Conclusions

- Majority of surveyed companies remain in the step 1-2 of carbon management, defined in this study. Only few (10%) of companies reached in the proactive level of carbon management.
- In promoting carbon management, top manager's support is the most essential determinant factor for the all steps of carbon management. For the higher level of carbon management, top manager's policy understanding, government pressure, companies' credit price level for trading are significantly related.
- Korean companies have indicated that their carbon management activities have an impact on corporate image rather than the business profit that cannot be largely deviated from existing environmental management.
- Consistency and transparency of policy was ranked as the most important aspect to be addressed in promoting carbon-oriented management for companies so as to make longer-term decisions in innovation.



# Thank you for you attention.

Further comments and questions to sunhee@iges.or.jp